

### Onions:

### Total TEU/FEU:

The numerator represents the total number of 20-foot equivalent unit (TEU) shipped, by all carriers, during October 2001. The denominator represents the total number of TEU shipped, by all carriers, throughout the 2001 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, October 2001.

### Market Share-October:

Each carrier's current market share is based on the number of containers shipped during October 2001. Source: PIERS, October 2001.

#### Market Share-CY 2001:

Each carrier's market share is based on the total number of containers shipped throughout the 2001 calendar year. Source: PIERS, 2001.

#### **Transit Time**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

#### Ocean Rates

Ocean rates are applicable for December 31, 2001. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

#### Container Rate

Container rates for Onions are quoted on full, 40-foot refrigerated containers unless otherwise noted.

#### **Definitions**

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

Chassis = Chassis Surcharge

KT = 1,000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

TEU = 20-foot Equivalent Unit (20-foot container).

Data was compiled and analyzed by Ron Hagen, Heidi Reichert, and April Taylor of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325, or Taylor on (202) 690-1326 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

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West Coast To Hong Kong

Onions

Monthly Market Share For: October 2001

Month\Year: 34.0 \ 143.2

Carrie	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
COSCO	24%	16%	14 Days	\$2,550	\$140								\$2,690
APL	18%	30%	14 Days	\$2,960	\$140	\$40							\$3,140
NYK Line	18%	10%	14 Days	\$2,850	\$140								\$2,990
Maersk-SeaLand	15%	20%	14 Days	\$3,550	\$140	\$40							\$3,730
OOCL	9%	8%	15 Days	\$2,800	\$140	\$40							\$2,980
Hyundai	9%	5%	14 Days	\$4,150	\$140								\$4,290
Yang Ming	3%	2%	15 Days	\$2,200									\$2,200
Hanjin	3%	1%	14 Days	\$3.84 21	\$7	<sup>16</sup> \$40		\$34 <sup>16</sup>	i			850 pkgs.	. \$4,042
MOL	3%	1%	15 Days	\$3,150	\$140	\$40							\$3,330
Evergreen	0%	6%	14 Days	\$2,400	\$140	\$40							\$2,580

<sup>16</sup> Rate is calculated per KT not by container.

Average Container Rat \$3,187

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<sup>21</sup> Rate is per package, not per container.

West Coast To Kaohsiung/Keelung, Taiwan

Onions

Monthly Market Share For: October 2001

Month\Year: 364.3 \ 1,109.0

Month\Year: 364.3\1													
Carrie	Market Share	Market Share CY	Transit Time	Ocean Rate	<b>BAF</b>	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Yang Ming	33%	24%	17 Days	\$2,300									
Evergreen	19%	30%	17 Days	\$2,100	\$140	\$40							\$2,280
OOCL	16%	9%	14 Days	\$2,700	\$140	\$40							\$2,880
Maersk-SeaLand	13%	10%	16 Days	\$3,995	\$140	\$40	4%						\$4,335
Hanjin	8%	3%	12 Days	\$145 <sup>16</sup>	\$7 <sup>1</sup>	<sup>6</sup> \$40						21 KT	\$3,232
APL	3%	8%	13 Days	\$2,960	\$140	\$40	4%						\$3,258
Senator	3%	1%	13 Days										
NYK Line	2%	8%	20 Days	\$2,850	\$140								\$2,990
P&O Nedlloyd	2%	3%	12 Days	\$3,600	\$140	\$40	4%						\$3,924
Hapag-Lloyd	1%	3%	14 Days	\$125 <sup>16</sup>								21 KT	\$2,625

<sup>16</sup> Rate is calculated per KT not by container.

Average Container Rat \$3,092

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West Coast To Tokyo/Yokohama, Japan

Onions

Monthly Market Share For: October 2001

Carrie	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
COSCO	56%	57%	9 Days	\$2,350	\$140								\$2,490
Maersk-SeaLand	17%	19%	10 Days	\$2,950	\$140	\$40	41%						\$4,340
Hanjin	9%	3%	9 Days	\$3,250	\$140	\$40	41%						\$4,763
Evergreen	6%	7%	13 Days	\$2,400	\$140	\$40							\$2,580
OOCL	4%	5%	11 Days	\$2,700	\$140	\$40							\$2,880
P&O Nedlloyd	3%	2%	10 Days	\$3,000	\$140	\$40	41%						\$4,410
Yang Ming	3%	1%	10 Days										
NYK Line	2%	1%	12 Days	\$2,650	\$140								\$2,790
Llyod Triestino	1%	0%	14 Days										
APL	0%	3%	11 Days	\$3,200	\$140	\$40	41%						\$4,692

Average Container Rat \$3,112

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